

## Earnings Release YTD9.2016 / 3Q.2016 Results (Based on K-IFRS)

### ■ YTD9.2016 / 3Q.2016 Results for Key Affiliates

Wbn	Revenue						O.P					
	YTD9.'15	YTD9.'16	yoy	3Q'15	3Q'16	yoy	YTD9.'15	YTD9.'16	yoy	3Q'15	3Q'16	yoy
Orion	533.9	500.7	-6.2%	167.1	160.2	-4.1%	76.8	52.5	-31.7%	19.3	12.1	-37.7%
OFC(China)	994.5	998.8	0.4%	372.7	348.4	-6.5%	56.4	66.9	18.7%	26.1	36.9	41.3%
OSC(China)	120.9	0.0	—	37.1	0.0	—	27.7	0.0	—	9.3	0.0	—
OAC(China)	4.2	4.3	3.1%	2.8	3.9	40.0%	0.2	0.9	360.8%	0.4	1.3	225.5%
OFS(China)	147.9	158.3	7.0%	60.3	61.2	1.5%	32.1	36.0	11.9%	14.8	14.6	-1.8%
OFG(China)	96.7	103.0	6.5%	37.3	42.5	14.1%	22.9	25.8	12.7%	9.8	11.7	19.6%
OFSY(China)	62.7	62.4	-0.4%	24.5	23.4	-4.5%	15.1	14.7	-2.5%	6.8	5.8	-14.5%
OBC(China)	0.0	4.0	—	0.0	0.3	—	-0.6	-0.2	—	-0.3	-0.2	—
China I-Pak	2.6	20.7	688.7%	2.6	7.8	199.2%	0.2	2.0	740.7%	0.2	0.8	248.2%
Pan Orion(China)	0.0	0.0	—	0.0	0.0	—	-0.5	-0.2	—	-0.1	-0.1	—
OFV(Vietnam)	120.3	146.7	21.9%	36.3	45.4	25.2%	10.1	20.5	103.4%	1.1	5.7	427.8%
OIE(Russia)	44.7	43.1	-3.6%	16.1	15.5	-3.6%	3.3	4.8	43.0%	0.8	2.2	196.1%
OFR(Russia)	15.6	0.0	—	6.0	0.0	—	0.5	0.0	—	0.8	0.0	—
OFN(Russia)	11.8	0.0	—	4.8	0.0	—	0.2	0.0	—	0.5	0.0	—
Sports ToTo	137.2	0.6	-99.6%	0.2	0.0	—	12.2	-2.3	—	-1.2	-0.8	—
Showbox	103.1	86.6	-16.0%	66.2	34.1	-48.4%	11.0	12.4	12.3%	8.6	5.3	-38.2%
Total							267.8	233.8	-12.7%	97.0	95.2	-1.8%
<b>Consolidated</b>	<b>1,778.4</b>	<b>1,753.9</b>	<b>-1.4%</b>	<b>639.4</b>	<b>597.2</b>	<b>-6.6%</b>	<b>233.0</b>	<b>241.2</b>	<b>3.5%</b>	<b>78.6</b>	<b>94.4</b>	<b>20.1%</b>

\* OSC was merged with OFC on Sep. 1st in 2015 \* OFR & OFN were merged with OIE on Dec. 18th in 2015

\* Sports ToTo was classified as the income from discontinued operations both in 2015 and 2016

### ■ YTD9.2016 / 3Q.2016 Revenue Breakdown for Confectionary Business

Wbn	Revenue					
	YTD9.'15	YTD9.'16	yoy	3Q'15	3Q'16	yoy
Korea	490.6	452.8	-7.7%	152.9	145.7	-4.7%
China	994.5	998.8	0.4%	372.7	348.4	-6.5%
Vietnam	101.0	119.8	18.6%	29.7	36.2	21.9%
Russia	44.7	43.1	-3.6%	16.1	15.5	-3.6%
Others	43.7	53.9	23.2%	14.1	17.1	21.7%
Total	1,674.6	1,668.5	-0.4%	585.4	562.9	-3.9%

Domestic Contribution	29.3%	27.1%	-2.2%	26.1%	25.9%	-0.2%
Overseas Contribution	70.7%	72.9%	2.2%	73.9%	74.1%	0.2%

### ■ YTD9.2016 / 3Q.2016 O.P & O.P(%) Breakdown for Confectionary Business

Wbn	O.P					
	YTD9.'15	YTD9.'16	yoy	3Q'15	3Q'16	yoy
Korea	76.8	52.5	-31.7%	19.3	12.1	-37.7%
China	153.6	145.9	-5.0%	67.1	70.7	5.4%
Vietnam	10.1	20.5	103.4%	1.1	5.7	427.8%
Russia	4.0	4.8	19.3%	2.0	2.2	10.6%
Total	244.5	223.7	-8.5%	89.5	90.7	1.3%

Country	Revenue					
	YTD9.'15	YTD9.'16	yoy	3Q'15	3Q'16	yoy
China	5,535	5,668	2.4%	2,016	2,063	2.3%
Vietnam	1,958	2,305	17.7%	559	724	29.4%
Russia	2,352	2,524	7.3%	860	892	3.7%

(MRMB)

(BVND)

(MRUB)

O.P (%)						
YTD9.'15	YTD9.'16	yoy	3Q'15	3Q'16	yoy	
14.4%	10.5%	-3.9%p	11.6%	7.5%	-4.0%p	
15.4%	14.6%	-0.8%p	18.0%	20.3%	2.3%p	
8.4%	14.0%	5.6%p	3.0%	12.5%	9.6%p	
9.0%	11.1%	2.1%p	12.6%	14.4%	1.9%p	
14.6%	13.4%	-1.2%p	15.3%	16.1%	0.8%p	